

City of Boulder

Sales & Use Tax Revenue Report

September 2001

Issued November 14, 2001



This report provides information and analysis related to sales and use tax collections for the fiscal year 2001. Any questions should be directed to Tom Hagerty, Deputy Finance Director, at (303) 441-3001.

For 2000, two new industry type categories have been added to assist in analyzing data. The new categories are "consumer electronics" and "computer related business sector." The data was previously included in the "home furnishings" and "all other" categories respectively.

As illustrated in the following chart, September 2001 actual year-to-date sales and use tax revenue have decreased by .79% over the comparable period in 2000.

| SEPTEMBER YEAR-TO-DATE COMPARISONS - 2001 VERSUS 2000 | | |
|---|---------------|----------------|
| TAX CATEGORY | % CHANGE | % of TOTAL |
| Retail Sales Tax | -4.11% | 79.34% |
| Business Use Tax | 33.78% | 14.06% |
| Construction Use Tax | -13.52% | 3.86% |
| Motor Vehicle Use Tax | -8.22% | 2.99% |
| Refunds | 39.10% | -0.25% |
| Total September Sales/Use Tax | -0.79% | 100.00% |

Of greater significance for identifying trends is the percent change month by month for the year. To date, all categories have been quite volatile. One-time revenue is a factor in the retail sales tax and consumer use tax areas, with sales from the close-out of J.C. Penney in the January retail sales tax collections and a large unlicensed taxpayer making a use tax payment of over \$367,000 in March.

| REVENUE CATEGORY | JAN | FEB | MAR | APR | MAY | JUNE |
|--|---------|---------|--------|---------|---------|--------|
| Retail Sales Tax | 11.39% | -12.25% | 2.97% | -1.89% | -0.49% | -2.88% |
| Consumer Use Tax (incl motor vehicles) | 66.77% | 14.61% | 79.24% | 12.08% | 24.55% | 35.37% |
| Construction Use Tax | -19.95% | -30.46% | 2.51% | -53.01% | -44.23% | 32.87% |
| Total | 17.17% | -11.50% | 13.35% | -3.25% | -0.11% | 3.35% |

| REVENUE CATEGORY | JULY | AUG | SEPT | OCT | NOV | DEC |
|--|---------|--------|---------|-----|-----|-----|
| Retail Sales Tax | -9.69% | -6.07% | -14.11% | | | |
| Consumer Use Tax (incl motor vehicles) | 28.40% | 3.06% | -26.20% | | | |
| Construction Use Tax | -41.51% | 22.64% | 105.81% | | | |
| Total | -6.21% | -3.69% | -12.70% | | | |

Retail Sales Tax: Year-to-date growth is at -4.11% in the retail sales tax category, which makes up approximately 79% of sales / use tax revenue. Monthly data through September shows the recent downturn in the retail category as well as the economic impact resulting from the effects of the September 11th tragedy. There are only three components in the "Retail Sales Tax" category that are showing positive positions compared to 2000. Those components that are ahead of last year are the following:

- "Food Stores" category shows an overall increase of 0.98%
- "Transportation/Utilities" category increased to 12.26% year-to-date through June, probably due to increased volume of natural gas and electric sales due to the weather and higher energy rates.
- "Automotive Trade" category shows an overall increase of 2.43%

On the other hand, weakness are seen in the following retail categories:

- Core retail (apparel stores and general retail) suffered from competition from Flatiron Crossing Mall and new retail in surrounding communities such as the new Kohl's in South Longmont. The following chart details the "core retail" components.

| CITYWIDE CORE RETAIL SALES TAX SEPTEMBER YTD 2001 VERSUS 2000 | | | |
|--|-------------|-------------|-----------------|
| Category | 2000 | 2001 | Variance |
| Apparel Stores | 2,323,951 | 1,869,907 | (19.54%) |
| Home Furnishings | 2,309,061 | 2,035,198 | (11.86%) |
| General Retail | 11,797,750 | 10,735,137 | (9.01%) |
| Total | 1,6430,762 | 14,640,242 | (10.90%) |

Given delays in redeveloping Crossroads Mall, interest exists regarding performance in the BURA area. The following charts provide such information for the year:

| CROSSROADS MALL – SEPTEMBER YTD 2001 VERSUS 2000 | | | |
|---|-------------|-------------|-----------------|
| Category | 2000 | 2001 | Variance |
| Retail Sales Tax | 2,491,356 | 1,446,514 | (41.94%) |
| Consumer Use Tax | 18,602 | 12,683 | (31.82%) |
| Construction Use Tax | 1,367 | 2,069 | 51.41% |
| Total | 2,511,324 | 1,461,267 | (41.81%) |

| BURA EXCLUDING CROSSROADS MALL – SEPTEMBER YTD 2001 VERSUS 2000 | | | |
|--|-------------|-------------|-----------------|
| Category | 2000 | 2001 | Variance |
| Retail Sales Tax | 9,782,609 | 9,558,506 | (3.25%) |
| Consumer Use Tax | 348,360 | 215,916 | (38.02%) |
| Construction Use Tax | 47,212 | 79,239 | 67.84% |
| Total | 11,602,815 | 11,137,740 | (4.01%) |

| TOTAL BURA – SEPTEMBER YTD 2001 VERSUS 2000 | | | |
|--|-------------|-------------|-----------------|
| Category | 2000 | 2001 | Variance |
| Retail Sales Tax | 13,698,600 | 12,289,098 | (10.29%) |
| Consumer Use Tax | 366,962 | 228,600 | (37.70%) |
| Construction Use Tax | 349,727 | 81,309 | (76.75%) |
| Total | 14,415,289 | 12,599,006 | (12.60%) |

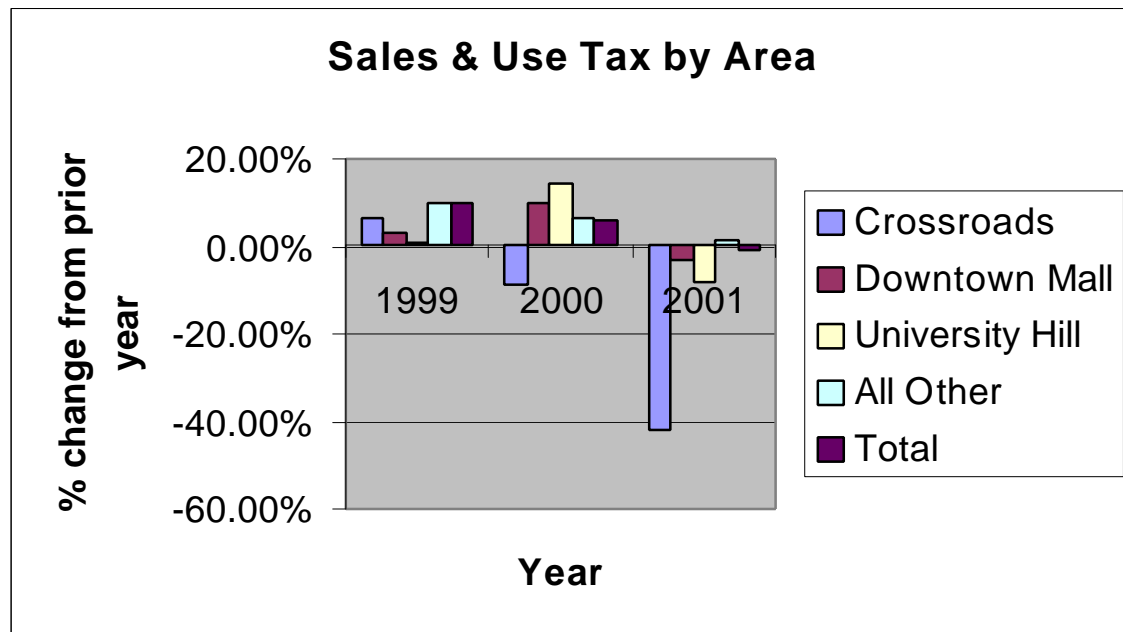
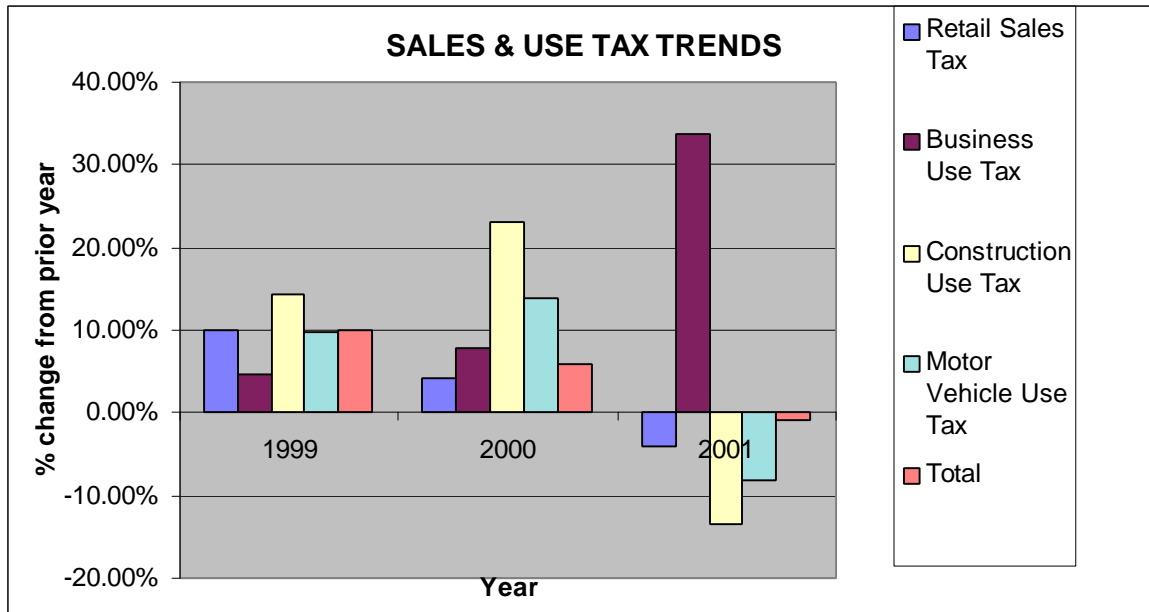
Motor vehicle use tax has taken a turn from the large increases seen in 2000. It is currently showing a year-to-date decrease of 8.22% from 2000 compared to 2001. The city's performance in this area parallels national trends. Construction use tax is showing a decrease of 13.52% from the very high levels in 2000. Monthly collections for September showed a 105.81% increase.

Business use tax (the complement of B to B retail sales tax) has experienced a year-to-date increase of 33.78%. This increase is partially due to a large unlicensed taxpayer making a payment of \$367,000 in March.

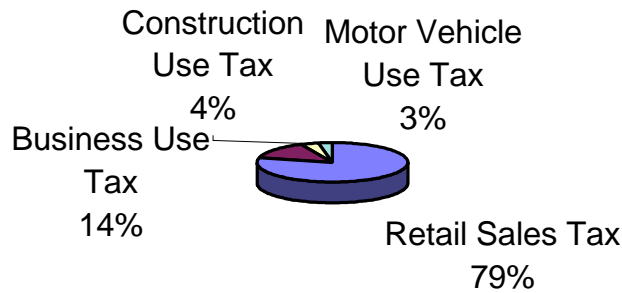
Based upon both y-t-d experience and increasingly negative projections for the fourth quarter, City Council accepted staff's recommendation that the sales/use tax forecast for 2001 be revised downward to a negative (.80%). In addition to lowering 2001 revenue estimates by \$1.04 million, this also lowers the base upon which subsequent years' revenue is predicated. Combined with adjustments in projections for 2002 and 2003, revenue projections were lowered by \$2.068 million and \$1.236 million respectively.

The accommodations tax projections as also revised downward by \$300,000 for 2001 and \$600,000 in 2002. The ytd decrease of 0.79% is in line with the revised budget forecast of 0.80% for 2001.

The following graphs illustrate trends by tax category and area over the three-year period, 1999 – 2001 through August and the proportion of the total generated by each category of tax.



SALES/USE TAX BY CATEGORY



| YTD RETAIL SALES TAX | |
|--|--|
| STRENGTHS: <ul style="list-style-type: none"> Food Stores up by 0.24% Transportation/Utilities up by 12.26% Automotive Trade up by 2.43% Table Mesa up by 1.32% North Broadway up by 6.48% University of Colorado up by 7.10% Boulder Industrial up by 2.87% Metro Denver up by 1.99% | WEAKNESSES: <ul style="list-style-type: none"> Core Retail Categories (General Retail, Apparel Stores & Home Furnishings) are down by 10.90% Building Materials Retail down by 11.78% due to competing "big box" retailers in Louisville, Superior and Longmont (new Home Depot opened in South Longmont in October 2000) Pearl Street Mall is down by 8.13% Crossroads Mall down by 41.94% ytd |

| YTD USE TAX | |
|---|--|
| STRENGTHS: <ul style="list-style-type: none"> Computer Related Businesses up by 109.91% Gunbarrel Industrial is up by 96.72% All Other Category up by 45.72% Out-of-State up by 51.53% Pearl Street Mall up by 60.39% N. 28th St. Commercial is up by 103.25% | WEAKNESSES: <ul style="list-style-type: none"> Consumer Electronics down by 155.77% is due to a sales tax refund. Public Utilities down by 9.75% BURA down by 25.38% |

| COMBINED SALES & USE TAX | |
|--|---|
| STRENGTHS: <ul style="list-style-type: none"> Gunbarrel Industrial up by 52.90% Computer Related Business up by 31.17% All Other Boulder up by 13.60% Unlicensed Receipts up by 275.85% | WEAKNESSES: <ul style="list-style-type: none"> Total BURA area down by 12.60% Core Retail Sales & Use Tax down by 11.01% UHGID down by 8.26% Boulder County down by 12.35% Crossroads Mall down by 41.81% |

OTHER TAXES

- Admissions Tax is up by 5.44%
- Accommodation Tax is down by 4.69%.

SEPTEMBER 2001 SALES AND USE TAX REVENUES

| Total Net Sales/Use Tax Receipts by Tax Category | SEPTEMBER YTD Actual | | | |
|---|-----------------------------|-------------------|-----------------|-------------------|
| | 2000 | 2001 | % Change | % of Total |
| Sales Tax | 48,533,285 | 46,536,815 | -4.11% | 79.34% |
| Business Use Tax | 6,165,952 | 8,248,616 | 33.78% | 14.06% |
| Construction Use Tax | 2,615,726 | 2,261,964 | -13.52% | 3.86% |
| Motor vehicle | 1,913,715 | 1,756,366 | -8.22% | 2.99% |
| Refunds | -105,509 | -146,759 | 39.10% | -0.25% |
| Total Sales and Use Tax | 59,123,169 | 58,657,001 | -0.79% | 100.00% |

| Total Net Sales/Use Tax Receipts by Industry Type | SEPTEMBER YTD Actual | | | |
|--|-----------------------------|-------------------|-----------------|-------------------|
| | 2000 | 2001 | % Change | % of Total |
| Food Stores | 6,710,396 | 6,726,482 | 0.24% | 11.47% |
| Eating Places | 6,358,276 | 6,355,438 | -0.04% | 10.83% |
| Apparel Stores | 2,334,297 | 1,877,401 | -19.57% | 3.20% |
| Home Furnishings | 2,323,801 | 2,041,934 | -12.13% | 3.48% |
| General Retail | 12,832,686 | 11,645,560 | -9.25% | 19.85% |
| Transportation/Utilities | 5,054,809 | 5,546,758 | 9.73% | 9.46% |
| Automotive Trade | 4,722,795 | 4,640,163 | -1.75% | 7.91% |
| Building Material-Retail | 1,594,922 | 1,409,640 | -11.62% | 2.40% |
| Construction Use Tax | 2,820,975 | 2,388,602 | -15.33% | 4.07% |
| Construction Sales Tax | 267,182 | 242,637 | -9.19% | 0.41% |
| Consumer Electronics | 1,885,976 | 1,240,467 | -34.23% | 2.11% |
| Computer Related Business Sector | 3,930,999 | 5,156,244 | 31.17% | 8.79% |
| All Other | 8,391,564 | 9,532,434 | 13.60% | 16.25% |
| Refunds | -105,509 | -146,759 | 39.10% | -0.25% |
| Total Sales and Use Tax | 59,123,169 | 58,657,001 | -0.79% | 100.00% |

| Total Net Sales/Use Tax Receipts by Geographic Area | SEPTEMBER YTD Actual | | | |
|--|-----------------------------|-------------------|-----------------|-------------------|
| | 2000 | 2001 | % Change | % of Total |
| North Broadway | 705,807 | 712,261 | 0.91% | 1.21% |
| Downtown (former CAGID) | 3,574,960 | 3,471,255 | -2.90% | 5.92% |
| Downtown Extension | 491,718 | 428,826 | -12.79% | 0.73% |
| UHGID (the "hill") | 767,191 | 703,825 | -8.26% | 1.20% |
| East Downtown | 523,227 | 455,476 | -12.95% | 0.78% |
| N. 28th St. Commercial | 3,661,824 | 3,590,787 | -1.94% | 6.12% |
| N. Broadway Annex | 107,621 | 108,444 | 0.77% | 0.18% |
| University of Colorado | 511,076 | 587,590 | 14.97% | 1.00% |
| Basemar | 895,693 | 924,060 | 3.17% | 1.58% |
| BURA (w/o xrds) | 11,602,815 | 11,137,740 | -4.01% | 18.99% |
| Crossroads | 2,511,324 | 1,461,267 | -41.81% | 2.49% |
| Table Mesa | 1,333,401 | 1,350,162 | 1.26% | 2.30% |
| The Meadows | 820,953 | 780,136 | -4.97% | 1.33% |
| All Other Boulder | 3,176,176 | 3,377,947 | 6.35% | 5.76% |
| Boulder County | 1,851,816 | 1,623,198 | -12.35% | 2.77% |
| Metro Denver | 2,693,930 | 2,605,952 | -3.27% | 4.44% |
| Colorado All Other | 375,493 | 207,295 | -44.79% | 0.35% |
| Out of State | 6,943,797 | 6,698,818 | -3.53% | 11.42% |
| Airport | 17,478 | 15,397 | -11.90% | 0.03% |
| Gunbarrel Industrial | 2,288,015 | 3,498,311 | 52.90% | 5.96% |
| Gunbarrel Commercial | 722,185 | 651,606 | -9.77% | 1.11% |
| Pearl Street Mall | 1,977,690 | 1,914,680 | -3.19% | 3.26% |
| Boulder Industrial | 5,741,181 | 5,690,220 | -0.89% | 9.70% |
| Unlicensed Receipts | 208,624 | 784,105 | 275.85% | 1.34% |
| County Clerk | 1,913,715 | 1,756,366 | -8.22% | 2.99% |
| Public Utilities | 3,810,969 | 4,268,037 | 11.99% | 7.28% |
| Refunds | -105,509 | -146,759 | 39.10% | -0.25% |
| Total Sales and Use Tax | 59,123,169 | 58,657,001 | -0.79% | 100.00% |

| Miscellaneous Tax Statistics | SEPTEMBER YTD Actual | | |
|-------------------------------------|-----------------------------|-------------|-----------------|
| | 2000 | 2001 | % Change |
| Total Food Service Tax | 291,855 | 293,601 | 0.60% |
| BURA Area Food Service Tax | 66,589 | 67,269 | 1.02% |
| Accommodations Tax | 2,187,025 | 2,084,468 | -4.69% |
| Admissions Tax | 274,631 | 289,579 | 5.44% |
| License Fees | 20,830 | 20,400 | -2.06% |

USE >< SALES

COMPARISON OF YEAR-TO-DATE ACTUAL REVENUE FOR THE YEAR 2001 TO COMPARABLE PERIOD IN 2000

USE TAX BY CATEGORY

SALES TAX BY CATEGORY

| SEPTEMBER YTD Actual | | | Standard Industrial Code | SEPTEMBER YTD Actual | | |
|----------------------|-------------------|---------------|--------------------------------|----------------------|-------------------|---------------|
| 2000 | 2001 | | | 2000 | 2001 | Incr/(Decr) |
| 98,370 | 49,457 | -49.72% | Food Stores | 6,612,026 | 6,677,025 | 0.98% |
| 156,964 | 212,020 | 35.08% | Eating Places | 6,201,311 | 6,143,418 | -0.93% |
| 10,346 | 7,494 | -27.57% | Apparel Stores | 2,323,951 | 1,869,907 | -19.54% |
| 14,740 | 6,736 | -54.30% | Home Furnishings | 2,309,061 | 2,035,198 | -11.86% |
| 1,034,936 | 910,422 | -12.03% | General Retail | 11,797,750 | 10,735,137 | -9.01% |
| 590,276 | 534,792 | -9.40% | Transportation/Utilities | 4,464,532 | 5,011,966 | 12.26% |
| 1,929,077 | 1,778,442 | -7.81% | Automotive Trade | 2,793,718 | 2,861,721 | 2.43% |
| 11,658 | 12,941 | 11.01% | Building Material-Retail | 1,583,265 | 1,396,699 | -11.78% |
| 2,820,975 | 2,388,602 | -15.33% | Construction Use Tax | 0 | 0 | na |
| 0 | 0 | na | Construction Sales Tax | 267,182 | 242,637 | -9.19% |
| 134,756 | -75,158 | -155.77% | Consumer Electronics | 1,751,219 | 1,315,625 | -24.87% |
| 1,196,396 | 2,511,353 | 109.91% | Computer Related Business | 2,734,604 | 2,644,891 | -3.28% |
| 2,696,898 | 3,929,844 | 45.72% | All Other | 5,694,666 | 5,602,591 | -1.62% |
| 10,695,393 | 12,266,945 | 14.69% | Total Sales and Use Tax | 48,533,285 | 46,536,815 | -4.11% |

USE TAX BY CATEGORY

SALES TAX BY CATEGORY

| SEPTEMBER YTD Actual | | | Geographic Code | SEPTEMBER YTD Actual | | |
|----------------------|-------------------|---------------|--------------------------------|----------------------|-------------------|---------------|
| 2000 | 2001 | Incr/(Decr) | | 2000 | 2001 | Incr/(Decr) |
| 49,096 | 49,504 | 0.83% | North Broadway | 656,711 | 662,757 | 0.92% |
| 350,241 | 236,887 | -32.36% | CAGID | 3,224,719 | 3,234,368 | 0.30% |
| 52,807 | 38,046 | -27.95% | Downtown Extension | 438,911 | 390,781 | -10.97% |
| 12,895 | 6,131 | -52.45% | UHGD (the "hill") | 754,296 | 697,694 | -7.50% |
| 82,004 | 94,374 | 15.08% | East Downtown | 441,222 | 361,102 | -18.16% |
| 57,668 | 117,210 | 103.25% | N. 28th St. Commercial | 3,604,156 | 3,473,578 | -3.62% |
| 7,685 | 2,028 | -73.61% | N. Broadway Annex | 99,935 | 106,416 | 6.48% |
| 28,873 | 71,170 | 146.49% | University of Colorado | 482,202 | 516,420 | 7.10% |
| 26,832 | 37,128 | 38.37% | Basemar | 868,861 | 886,932 | 2.08% |
| 395,571 | 295,156 | -25.38% | BURA | 11,207,244 | 10,842,584 | -3.25% |
| 19,969 | 14,752 | -26.12% | Crossroads | 2,491,356 | 1,446,514 | -41.94% |
| 3,374 | 2,634 | -21.93% | Table Mesa | 1,330,028 | 1,347,528 | 1.32% |
| 22,434 | 22,692 | 1.15% | The Meadows | 798,519 | 757,444 | -5.14% |
| 1,363,944 | 1,764,659 | 29.38% | All Other Boulder | 1,812,232 | 1,613,288 | -10.98% |
| 778,446 | 555,142 | -28.69% | Boulder County | 1,073,370 | 1,068,055 | -0.50% |
| 259,095 | 122,568 | -52.69% | Metro Denver | 2,434,835 | 2,483,383 | 1.99% |
| 56,296 | 17,029 | -69.75% | Colorado All Other | 319,197 | 190,265 | -40.39% |
| 314,259 | 476,209 | 51.53% | Out of State | 6,629,538 | 6,222,609 | -6.14% |
| 1,328 | 2,624 | 97.57% | Airport | 16,150 | 12,773 | -20.91% |
| 1,459,527 | 2,871,246 | 96.72% | Gunbarrel Industrial | 828,488 | 627,065 | -24.31% |
| 32,021 | 1,281 | -96.00% | Gunbarrel Commercial | 690,164 | 650,324 | -5.77% |
| 142,720 | 228,915 | 60.39% | Pearl Street Mall | 1,834,971 | 1,685,764 | -8.13% |
| 2,645,674 | 2,505,995 | -5.28% | Boulder Industrial | 3,095,507 | 3,184,225 | 2.87% |
| 126,349 | 532,635 | 321.56% | Unlicensed Receipts | 82,274 | 251,471 | 205.65% |
| 1,913,715 | 1,756,366 | -8.22% | County Clerk | 0 | 0 | - |
| 492,568 | 444,562 | -9.75% | Public Utilities | 3,318,401 | 3,823,476 | 15.22% |
| 10,695,393 | 12,266,945 | 14.69% | Total Sales and Use Tax | 48,533,285 | 46,536,815 | -4.11% |

| Sales & Use Tax Revenue by Geographic Area | | | | | | | | | | | | | | | | | |
|--|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|---------|--|--|
| Area | Year | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | %Change | | |
| BURA 10 | 1993 | 791,838 | 844,539 | 970,401 | 808,555 | 934,589 | 1,071,929 | 948,163 | 1,069,224 | 1,117,072 | 1,006,771 | 1,139,182 | 1,660,216 | 12,362,479 | 10.12% | | |
| (includes 11) | 1994 | 909,103 | 980,329 | 1,151,927 | 961,123 | 992,523 | 1,165,262 | 1,093,045 | 1,112,160 | 1,208,201 | 1,104,359 | 1,177,318 | 1,914,659 | 13,770,008 | 11.39% | | |
| | 1995 | 949,754 | 948,953 | 1,113,009 | 1,030,454 | 1,066,029 | 1,227,888 | 1,061,950 | 1,230,538 | 1,305,572 | 1,187,604 | 1,257,718 | 1,951,530 | 14,330,999 | 4.07% | | |
| | 1996 | 1,181,131 | 1,134,224 | 1,326,598 | 1,200,956 | 1,306,179 | 1,383,216 | 1,237,236 | 1,353,044 | 1,428,586 | 1,258,620 | 1,274,345 | 2,191,077 | 16,275,212 | 13.57% | | |
| | 1997 | 1,156,274 | 1,131,902 | 1,294,658 | 1,231,021 | 1,214,174 | 1,557,567 | 1,254,500 | 1,405,286 | 1,483,154 | 1,302,088 | 1,397,220 | 2,104,361 | 16,532,205 | 1.58% | | |
| | 1998 | 1,215,420 | 1,257,664 | 1,515,888 | 1,362,454 | 1,401,933 | 1,499,131 | 1,384,527 | 1,533,499 | 1,624,802 | 1,327,344 | 1,596,561 | 2,350,220 | 18,069,443 | 9.30% | | |
| | 1999 | 1,311,472 | 1,482,196 | 1,584,004 | 1,372,446 | 1,654,872 | 1,679,044 | 1,514,815 | 1,640,758 | 1,712,453 | 1,559,109 | 1,627,381 | 2,544,103 | 19,682,652 | 8.93% | | |
| | 2000 | 1,455,110 | 1,499,236 | 1,671,638 | 1,475,824 | 1,504,878 | 1,711,382 | 1,523,878 | 1,570,948 | 1,701,246 | 1,489,380 | 1,492,678 | 2,388,311 | 19,484,509 | -1.01% | | |
| | 2001 | 1,329,571 | 1,327,360 | 1,537,786 | 1,323,442 | 1,438,423 | 1,484,451 | 1,265,185 | 1,423,177 | 1,469,611 | | | | 12,599,006 | | | |
| Chg from prior yr (month) | | -8.63% | -11.46% | -8.01% | -10.33% | -4.42% | -13.26% | -16.98% | -9.41% | -13.62% | -100.00% | -100.00% | -100.00% | | | | |
| Chg from prior yr (year) | | -8.63% | -10.07% | -9.32% | -9.57% | -8.55% | -9.41% | -10.48% | -10.34% | -10.73% | -19.26% | -26.31% | -35.34% | | | | |
| CAGID 22 | 1993 | 220,403 | 220,403 | 285,999 | 240,976 | 247,756 | 302,062 | 267,098 | 254,545 | 320,546 | 290,507 | 240,992 | 385,179 | 3,276,466 | 8.12% | | |
| | 1994 | 213,167 | 213,937 | 271,832 | 219,240 | 233,578 | 300,105 | 276,601 | 280,258 | 311,966 | 259,373 | 234,343 | 365,312 | 3,179,712 | -2.95% | | |
| (Downtown area) | 1995 | 217,584 | 221,893 | 326,185 | 257,633 | 319,559 | 333,377 | 298,045 | 295,027 | 320,850 | 265,636 | 237,786 | 397,160 | 3,490,735 | 9.78% | | |
| | 1996 | 247,860 | 247,492 | 339,280 | 269,390 | 295,516 | 350,846 | 312,067 | 314,479 | 390,526 | 291,778 | 274,103 | 426,162 | 3,759,499 | 7.70% | | |
| | 1997 | 243,200 | 246,082 | 362,118 | 275,560 | 300,720 | 356,372 | 309,322 | 340,214 | 479,992 | 306,495 | 302,513 | 422,591 | 3,945,178 | 4.94% | | |
| | 1998 | 258,915 | 270,106 | 338,786 | 316,831 | 359,266 | 323,804 | 340,568 | 395,237 | 367,534 | 345,701 | 401,998 | 444,557 | 4,163,302 | 5.53% | | |
| | 1999 | 277,120 | 308,848 | 364,321 | 321,645 | 411,722 | 414,073 | 379,572 | 374,938 | 424,501 | 354,409 | 358,335 | 578,914 | 4,568,398 | 9.73% | | |
| | 2000 | 312,314 | 440,343 | 399,289 | 359,600 | 384,974 | 463,454 | 373,697 | 360,906 | 480,383 | 401,873 | 314,026 | 626,922 | 4,917,781 | 7.65% | | |
| | 2001 | 328,098 | 380,211 | 433,470 | 324,902 | 386,549 | 450,214 | 360,737 | 377,434 | 429,640 | | | | 3,471,255 | | | |
| Chg from prior yr (month) | | 5.05% | -13.66% | 8.56% | -9.65% | 0.41% | -2.86% | -3.47% | 4.58% | -10.56% | -100.00% | -100.00% | -100.00% | | | | |
| Chg from prior yr (year) | | 5.05% | -5.89% | -0.88% | -2.97% | -2.28% | -2.40% | -2.54% | -1.71% | -2.90% | -12.71% | -19.10% | -29.41% | | | | |
| BLDR MALL 26 | 1993 | 81,143 | 89,101 | 101,614 | 97,062 | 112,159 | 131,193 | 170,634 | 146,600 | 116,217 | 119,022 | 109,320 | 217,426 | 1,491,491 | 13.61% | | |
| | 1994 | 90,430 | 95,481 | 117,794 | 110,271 | 121,663 | 143,596 | 156,708 | 157,872 | 146,598 | 133,053 | 125,904 | 240,522 | 1,639,892 | 9.95% | | |
| | 1995 | 95,181 | 94,661 | 121,710 | 124,104 | 119,330 | 157,353 | 164,596 | 161,583 | 148,050 | 126,511 | 115,614 | 232,720 | 1,661,412 | 1.31% | | |
| | 1996 | 101,169 | 110,653 | 140,981 | 128,109 | 165,400 | 203,498 | 172,394 | 186,350 | 177,326 | 150,855 | 133,992 | 236,294 | 1,907,022 | 14.78% | | |
| | 1997 | 109,897 | 138,883 | 165,366 | 139,504 | 167,841 | 212,273 | 190,516 | 176,073 | 172,914 | 170,460 | 148,732 | 245,629 | 2,038,088 | 6.87% | | |
| | 1998 | 108,996 | 136,749 | 176,270 | 151,553 | 169,661 | 417,564 | 176,816 | 210,299 | 200,303 | 143,858 | 194,114 | 306,987 | 2,393,141 | 17.42% | | |
| | 1999 | 140,629 | 141,582 | 243,455 | 149,430 | 198,410 | 270,060 | 206,311 | 193,227 | 258,208 | 203,818 | 184,809 | 340,674 | 2,530,613 | 5.74% | | |
| | 2000 | 170,546 | 172,745 | 217,576 | 203,633 | 193,146 | 308,381 | 236,957 | 231,205 | 243,501 | 209,456 | 169,159 | 374,931 | 2,731,237 | 7.93% | | |
| | 2001 | 150,110 | 149,897 | 314,090 | 166,718 | 189,596 | 280,507 | 214,250 | 213,434 | 236,077 | | | | 1,914,680 | | | |
| Chg from prior yr (month) | | -11.98% | -13.23% | 44.36% | -18.13% | -1.84% | -9.04% | -9.58% | -7.69% | -3.05% | -100.00% | -100.00% | -100.00% | | | | |
| Chg from prior yr (year) | | -11.98% | -12.61% | 9.49% | 2.13% | 1.33% | -1.19% | -2.52% | -3.21% | -3.19% | -12.46% | -18.74% | -29.90% | | | | |
| SUB-TOTAL | 1993 | 301,546 | 309,504 | 387,613 | 338,038 | 359,915 | 433,255 | 437,732 | 401,145 | 436,763 | 409,529 | 350,312 | 602,605 | 4,767,957 | 9.78% | | |
| CAGID AREA | 1994 | 303,597 | 309,418 | 389,626 | 329,511 | 355,241 | 443,701 | 433,309 | 438,130 | 458,564 | 392,426 | 360,247 | 605,834 | 4,819,604 | 1.08% | | |
| | 1995 | 312,765 | 316,554 | 447,895 | 381,737 | 438,889 | 490,730 | 462,641 | 456,610 | 468,900 | 392,147 | 353,400 | 629,880 | 5,152,147 | 6.90% | | |
| | 1996 | 349,029 | 358,145 | 480,261 | 397,499 | 460,916 | 554,344 | 484,461 | 500,830 | 567,853 | 442,633 | 408,095 | 662,456 | 5,852,200 | 13.59% | | |
| | 1997 | 353,098 | 384,965 | 527,484 | 415,064 | 468,561 | 568,645 | 499,839 | 516,287 | 652,905 | 476,955 | 451,245 | 668,220 | 5,983,266 | 2.24% | | |
| | 1998 | 367,881 | 406,555 | 515,056 | 468,384 | 528,927 | 741,368 | 517,383 | 605,536 | 567,838 | 489,559 | 596,112 | 751,544 | 6,556,443 | 9.58% | | |
| | 1999 | 417,748 | 450,430 | 607,776 | 471,076 | 610,133 | 585,884 | 568,165 | 682,710 | 558,227 | 543,144 | 919,587 | 7,099,011 | 8,288 | 8.28% | | |
| | 2000 | 482,860 | 613,087 | 616,865 | 563,233 | 578,120 | 771,835 | 610,653 | 592,111 | 723,885 | 611,329 | 483,186 | 1,001,853 | 7,649,018 | 7.75% | | |
| | 2001 | 478,208 | 530,108 | 747,561 | 491,620 | 576,145 | 730,721 | 574,987 | 590,868 | 665,717 | 0 | 0 | 0 | 5,385,935 | | | |
| Chg from prior yr (month) | | -0.96% | -13.53% | 21.19% | -12.71% | -0.34% | -5.33% | -5.84% | -0.21% | -8.04% | -100.00% | -100.00% | -100.00% | | | | |
| Chg from prior yr (year) | | -0.96% | -8.00% | 2.51% | -1.25% | -1.07% | -1.98% | -2.53% | -2.25% | -3.00% | -12.62% | -18.97% | -29.59% | | | | |
| SUB-TOTAL | 1993 | 1,093,384 | 1,154,043 | 1,358,014 | 1,146,593 | 1,294,504 | 1,505,184 | 1,385,895 | 1,470,369 | 1,553,835 | 1,416,300 | 1,489,494 | 2,262,821 | 17,130,436 | 10.02% | | |
| BURA AND | 1994 | 1,212,700 | 1,289,747 | 1,541,553 | 1,290,634 | 1,347,764 | 1,608,963 | 1,526,354 | 1,550,290 | 1,666,765 | 1,496,785 | 1,537,564 | 2,520,493 | 18,589,612 | 8.52% | | |
| CAGID AREA | 1995 | 1,262,519 | 1,265,507 | 1,560,904 | 1,412,191 | 1,504,918 | 1,718,618 | 1,524,591 | 1,687,148 | 1,774,472 | 1,579,751 | 1,611,118 | 2,581,410 | 19,483,146 | 4.81% | | |
| | 1996 | 1,530,160 | 1,492,369 | 1,806,859 | 1,598,455 | 1,767,095 | 1,937,560 | 1,721,697 | 1,853,874 | 1,996,439 | 1,701,252 | 1,682,440 | 2,853,533 | 22,127,412 | 13.57% | | |
| | 1997 | 1,509,371 | 1,516,867 | 1,822,143 | 1,646,085 | 1,682,734 | 2,126,212 | 1,754,338 | 1,921,573 | 2,136,060 | 1,779,042 | 1,848,465 | 2,772,581 | 22,515,471 | 1.75% | | |
| | 1998 | 1,583,301 | 1,664,519 | 2,030,944 | 1,830,838 | 1,930,860 | 2,240,500 | 1,901,910 | 2,139,035 | 2,192,640 | 1,816,903 | 2,192,672 | 3,101,764 | 24,625,886 | 9.37% | | |
| | 1999 | 1,729,220 | 1,932,626 | 2,191,780 | 1,843,522 | 2,265,004 | 2,363,176 | 2,100,698 | 2,208,922 | 2,395,163 | 2,117,336 | 2,170,525 | 3,463,690 | 26,781,663 | 8.75% | | |
| | 2000 | 1,937,971 | 2,112,324 | 2,288,503 | 2,039,057 | 2,082,998 | 2,483,217 | 2,134,531 | 2,163,060 | 2,425,130 | 2,100,708 | 1,975,864 | 3,390,164 | 27,133,526 | 1.31% | | |
| | 2001 | 1,807,779 | 1,857,468 | 2,285,347 | 1,815,063 | 2,014,568 | 2,215,172 | 1,840,172 | 2,014,045 | 2,135,327 | 0 | 0 | 0 | 17,984,941 | | | |
| Chg from prior yr (month) | | -6.72% | -12.07% | -0.14% | -10.99% | -3.29% | -10.79% | -13.79% | -6.89% | -11.95% | -100.00% | -100.00% | -100.00% | | | | |
| Chg from prior yr (year) | | -6.72% | -9.51% | -6.12% | -7.31% | -6.51% | -7.33% | -8.24% | -8.07% | -8.55% | -17.38% | -24.25% | -33.72% | | | | |
| Area | Year | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | | | |
| UHGID 04 | 1993 | 92,095 | 52,629 | 70,110 | 55,567 | 55,027 | 66,012 | 59,823 | 104,286 | 84,577 | 63,750 | 51,602 | 66,666 | 822,144 | | | |
| | 1994 | 92,809 | 54,445 | 72,978 | 61,919 | 53,922 | 66,127 | 66,009 | 107,384 | 87,966 | 78,784 | 51,816 | 69,043 | 863,202 | 4.99% | | |
| | 1995 | 91,928 | 81,672 | 75,604 | 64,007 | 57,604 | 58,608 | 64,183 | 77,449 | 116,650 | 87,941 | 50,616 | 101,838 | 928,100 | 7.52% | | |
| | 1996 | 84,972 | 81,217 | 81,875 | 59,120 | 62,290 | 79,113 | 64,358 | 87,200 | 125,795 | 66,657 | 58,421 | 78,209 | 929,227 | 0.12% | | |
| | 1997 | 86,390 | 60,026 | 67,180 | 65,490 | 60,568 | 65,081 | 62,703 | 62,268 | 133,603 | 64,882 | 53,008 | 70,771 | 851,971 | -8.31% | | |
| | 1998 | 63,419 | 95,085 | 68,589 | 67,326 | 60,062 | 65,784 | 55,580 | 105,311 | 86,072 | 72,057 | 56,285 | 74,850 | 870,421 | 2.17% | | |
| | 1999 | 92,636 | 61,129 | 61,990 | 56,385 | 66,461 | 75,023 | 60,047 | 107,991 | 89,747 | 62,713 | 62,837 | 77,412 | 874,372 | 0.45% | | |
| | 2000 | 82,499 | 116,172 | 66,597 | 60,797 | 71,308 | 81,383 | 59,991 | 88,155 | 140,290 | 68,069 | 57,951 | 67,997 | 961,208 | 9.93% | | |
| | 2001 | 84,134 | 65,147 | 65,440 | 60,960 | 61,781 | 92,797 | 61,382 | 88,144 | 124,040 | | | | 703,825 | | | |
| Chg | | | | | | | | | | | | | | | | | |